

Confidential



THE 1999 Industrial Survey

Entries in this questionnaire are for calendar year 1998

If the account period differs from the calendar year, please specify.....

Enumeration form

For office use only

1. Name of establishment.....

Address of the factory

No.....Street.....

Soi.....Sub district.....

District.....Province.....

Post codeTelephone No. Fax No.

Administrative Area (encircle only one choice)

- 1. Municipal Area
- 2. Sanitary District
- 3. Non-MA. And SD.

2. Address of the business contact

No.....Street.....

Soi..... Sub district

District.....Province.....

Post codeTelephone No. Fax No.

Administrative Area (encircle only one choice)

- 1. Municipal Area
- 2. Sanitary District
- 3. Non-MA. and SD.

3. Kind of product produced.....

(Please specify kind of product in detail, eg., manufacture of agricultural machinery and equipment, manufacture of glass and glass products, manufacture of textiles, rice mills, manufacture of wood and wood products etc. **If establishment produced more than one kind of product, specify the product accounting for the highest value of sales)**

REG.
1

CWT.
2-3

AMP.
4-5

MUN.
6

IND.R
7-10

IND.L
11-14

SIZE.R
15

SIZE.L
16

NO.
17-20

YR.
21-22

ENU.
23

For further information, please contact

Enumerating result

(encircle only one choice)

1 Enumerated

2 Transferred/not found

3 Closed down

4 Demolished/fired

5 Others (specify)

Part 1 General Information of Establishment

Q. 1

Form of legal organization (encircle only one choice)

Rec. 01
Col. 24-25

A01
26

- Individual proprietor 1
- Juristic partnership..... 2
- Limited and public company 3
- Government, State-enterprise 4
- Co-operatives 5
- Other (specify) 6

Q. 2

Form of economic organization (encircle only one choice)

A02
27

- Single unit** 1
(No branch or subsidiary unit or not a branch of other establishment)
- Member of network** 2
(Not a head office or branch, but contract and exchange support
in operation among establishments in the network)
- Head office** 3
(Own or control establishment (s) which is branch (es))
- Branch** 4
(Branch or subsidiary unit of other head office)

If circle ④ Please fill in ↓

Name and address of the head office

Name

Address

.....

.....

.....

Q. 3

Period of operation

Fill in number of years since the establishment has operated the business (round number to at least one year). If the establishment has changed kind of product produced, please fill in the number of years produced the product specified in Item 3 of the cover page.

A03
28-29 years

Period of operation in 1998

Number of days operated in 1998 **A04** days

Number of working hours per day **A05** hours

Q. 4	Registered capital	A06 35-46	<table border="1" style="width: 100%; height: 20px;"> <tr> <td style="width: 5%;"></td><td style="width: 5%;"></td><td style="width: 5%;"></td><td style="width: 5%;"></td><td style="width: 5%;"></td><td style="width: 5%;"></td><td style="width: 5%;"></td><td style="width: 5%;"></td><td style="width: 5%;"></td><td style="width: 5%;"></td><td style="width: 5%;"></td><td style="width: 5%;"></td> </tr> </table>												
Fill in the amount of registered capital in baht If no registered capital fill in "-"															
Q. 5	Investment from abroad or foreign shareholder (encircle only one choice)	A07 47													
<p>No 1</p> <p>Yes 2</p> <p>Country which hold the highest share is</p>															
			A08 48												
Q. 6	In 1998, did this establishment export the products produced? (encircle only one choice)	A09 49													
<p>No 1</p> <p>Yes 2</p> <p style="text-align: center;">If yes, fill in ↓</p> <p>Export about % of the total value of production</p> <p>Export to (name the country)with the highest value</p>															
			A10 50												
			A11 51												
Q. 7	In 1998, did this establishment use imported raw materials or components?	A12-A13 52-53													
<p>No 1</p> <p>Yes 2</p> <p style="text-align: center;">If yes, fill in ↓</p> <p style="padding-left: 40px;">All imported..... 1</p> <p style="padding-left: 40px;">More than 50 % 2</p> <p style="padding-left: 40px;">About 50 % 3</p> <p style="padding-left: 40px;">Less than 50 % 4</p>															

Part 2 Persons Engaged and Remuneration

Q. 8

Please fill in the average number of workers in 1998. For employees, include both permanent and temporary ones.

1. Owners/Partners who work without pay
2. Unpaid workers
3. Operatives
4. Other employees

Total

		Male			Female
A14				A19	
54-57				74-77	
A15				A20	
58-61				78-81	
A16				A21	
62-65				82-85	
A17				A22	
66-69				86-89	
A18				A23	
70-73				90-93	

- ∫ **Owners/partners** refer to persons who managed or participated in the management of the establishment but received no wages or salaries.
- ∫ **Unpaid workers** refer to members of household of owners who worked for at least 20 hours a week and received no wages or salaries.
- ∫ **Operatives** refer to persons who were directly engaged in the production process or other related activities and received regular pay in terms of wages or salaries.
- ∫ **Other employees** refer to all employees other than operatives as defined earlier, including administrative, technical and clerical workers such as salaries managers and directors, laboratory and research workers, clerk, typist, book-keepers, administrative supervisors, salesman and the like.

Q. 9
Hours worked by operatives in 1998

Number of working day per week

A24
94

days

Average number of working hours per day

A25
95-96

hours

Q. 10

Please fill in wages/salaries and other compensation paid to all employees (from all sections throughout 1998)

Rec. 02

Col. 24-25

	Operatives วิศว				Other employees					
	พันล้าน	ล้าน	พัน	(บาท)	พันล้าน	ล้าน	พัน	(บาท)		
1. Wages/salaries	B01					B08				
	26-35					83-92				
2. Overtime, Bonus, Special payment, Cost of living allowance, Commission.	B02					B09				
	36-43					93-100				
3. Fringe benefits	B03					B10				
	44-51					101-108				
■ Medical care	B04					B11				
	52-58					109-115				
■ Others; e.g. food, clothing etc.	B05					B12				
	59-65					116-122				
4. Payment paid by the establishment to the social security insurance.	B06					B13				
	66-72					123-129				
Total (1+2+3+4)	B07					B14				
	73-82					130-139				

- ∫ **Wages/salaries** refer to all payments made by the employer to persons in the count of employees during January 1 to December 31, 1996 whether they were paid by monthly, weekly, daily, hourly or piece-work payment.
- ∫ **Fringe benefits** refer to payments in addition to wages or salaries paid to employees including payments in cash or in kind measured in money term.
- ∫ **payment paid by the establishment to the social security insurance** refer to payments paid by the establishment to the social security insurance either organized by public or private organizations.

Part 4 Value of Production and Receipts of Establishment

Q. 14

Value of sales in 1998

Rec.07
col. 24-25

Please specify kinds of products in sequential order measured by value of sales and fill in the total value of sales of all products in the right-hand-side block. Value of sales refers to

1. Value of sales of goods produced
2. Value of sales of goods produced under contract and commission work done by others
3. Value of goods for own use or provide to employees as of fringe benefits
4. Value of goods sent to head office, branches or sale offices
(in case establishment and office has its own account)
5. Receipts from sales of scrap and refusals

value of sales is not included value added tax and discount. For sales of goods purchased for resale, please fill in **Q. 15**

	Kinds of product	% of Total products	Value of sales		
1	<table border="1" style="width: 100%;"> <tr> <td style="width: 10%; text-align: center;">G01 26-37</td> <td style="width: 90%;"></td> </tr> </table>	G01 26-37	
G01 26-37					
2			
3			

Q. 15

Please fill in receipts of establishment in 1998

1. Receipts from sales of goods purchased for resale	G02 38-47	
2. Receipts from contract and commission work	G03 48-57	
3. Receipts from sales of repair and maintenance	G04 58-67	
4. Receipts from rent on land	G05 68-77	
5. Receipts from rent on building vehicle machinery and equipment	G06 78-87	
6. Dividend	G07 88-97	
7. Interest	G08 98-107	
8. Gain from currency exchange	G09 108-117	
9. Other receipts (specify)	G10 118-127	
Total	G11 128-137	

Part 5 Fixed assets

Q. 16

Please fill in book value of fixed assets in 1998

	Rec.08 col 24-25	At the beginning as of Jan.1, 1998	Rec.09 col 24-25	At the end as of Dec.31, 1998
1. Land and land improvement	H01 26-37		I01 26-37	
2. Building and construction	H02 38-49		I02 38-49	
3. Machinery and equipment	H03 50-61		I03 50-61	
4. Office appliances	H04 62-73		I04 62-73	
5. Vehicles	H05 74-85		I05 74-85	
6. Other fixed assets	H06 86-97		I06 86-97	
Total	H07 98-109		I07 98-109	

Q. 17

Change in value of fixed assets during 1998

1. Value of fixed assets purchased or produced for own account

Including major additions, alterations and improvement that extend their normal economic life or raise their productivity.

I08 110-120	
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2. Value of sales of fixed assets during the year

I09 121-131	
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Part 6 Opinion in Business Operation

Q. 18	<p>Did this establishment have home workers? (encircle only one choice)</p> <p>No, 1</p> <p>Yes, 2</p> <p>If yes, fill in type of home workers ↴</p> <p>Employees of establishment 1</p> <p>Outsiders 2</p> <p>Both of item 1 and 2 3</p>	Rec. 10 col. 24-25	J01-J02 26-27
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Q. 19		J03-J04 28-29
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1. **Is this establishment a member of employer's association?** (encircle only one choice)

No, 1

Yes, 2
2. **Does this establishment have a labour union?** (encircle only one choice)

No, 1

Yes, 2
3. **Apart from the legal welfare, does this establishment have any extra welfare listed below, for the employees?** (encircle only one choice)

	No	Yes	
■ Accommodation maintenance	1	2	J05 30 <input style="width: 20px; height: 20px;" type="text"/>
■ Provident fund organization	1	2	J06 31 <input style="width: 20px; height: 20px;" type="text"/>
■ Recreational provision	1	2	J07 32 <input style="width: 20px; height: 20px;" type="text"/>
■ Cooperatives/shop	1	2	J08 33 <input style="width: 20px; height: 20px;" type="text"/>
■ Providing knowledges on health care and qualify of life	1	2	J09 34 <input style="width: 20px; height: 20px;" type="text"/>
■ Others (specify)	1	2	J10 35 <input style="width: 20px; height: 20px;" type="text"/>
4. **Please order the requirement of employee's qualification, type of occupation, education level, and work experience, from high to low rank**

Type of occupation	Education level	Experience
1. <input style="width: 40px; height: 20px;" type="text"/> J11 36-38 <input style="width: 20px; height: 20px;" type="text"/>	1. <input style="width: 40px; height: 20px;" type="text"/> J12 39 <input style="width: 20px; height: 20px;" type="text"/>	1. <input style="width: 40px; height: 20px;" type="text"/> J13 40-41 <input style="width: 20px; height: 20px;" type="text"/> years
2. <input style="width: 40px; height: 20px;" type="text"/> J14 42-44 <input style="width: 20px; height: 20px;" type="text"/>	2. <input style="width: 40px; height: 20px;" type="text"/> J15 45 <input style="width: 20px; height: 20px;" type="text"/>	2.. <input style="width: 40px; height: 20px;" type="text"/> J16 46-47 <input style="width: 20px; height: 20px;" type="text"/> years
3. <input style="width: 40px; height: 20px;" type="text"/> J17 48-50 <input style="width: 20px; height: 20px;" type="text"/>	3. <input style="width: 40px; height: 20px;" type="text"/> J18 51 <input style="width: 20px; height: 20px;" type="text"/>	3. <input style="width: 40px; height: 20px;" type="text"/> J19 52-53 <input style="width: 20px; height: 20px;" type="text"/> years

Q. 20	What is the view of business performance in the year 1999 comparing with the year 1998 (encircle only one choice)	J20 54
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- Better than in 1997 1
- Remain the same 2
- Worse than in 1997 3
- Just started the business in 1998 4

Please compare business performance in 1999 with those in 1998, and what the expectation in the year 2000 (encircle only one choice)

Comparing the year 1999 with the year 1998			Expectation in the year 2000 compared with the year 1999		
increase	same	decrease	increase	same	decrease

Production aspect

■ Value of production	1	2	3	1	2	3	J21 55	[]	J37 71	[]
■ Stocks of products at the end of 1998	1	2	3	1	2	3	J22 56	[]	J38 72	[]
■ Stocks of raw materials at the end of 1998	1	2	3	1	2	3	J23 57	[]	J39 73	[]
■ Price of raw material	1	2	3	1	2	3	J24 58	[]	J40 74	[]
■ Cost of fuel (such as oil gas coal etc.)	1	2	3	1	2	3	J25 59	[]	J41 75	[]

Marketing aspect

■ Volume of products sold in the country	1	2	3	1	2	3	J26 60	[]	J42 76	[]
■ Volume of export (if applicable)	1	2	3	1	2	3	J27 61	[]	J43 77	[]
■ Number of competitors in local and abroad	1	2	3	1	2	3	J28 62	[]	J44 78	[]
■ Price of products per unit	1	2	3	1	2	3	J29 63	[]	J45 79	[]

Financing aspect

■ Receipts from sales	1	2	3	1	2	3	J30 64	[]	J46 80	[]
■ Amount of credit	1	2	3	1	2	3	J31 65	[]	J47 81	[]
■ Accessibility to financial institution	1	2	3	1	2	3	J32 66	[]	J48 82	[]
■ Amount of liability of establishment	1	2	3	1	2	3	J33 67	[]	J49 83	[]

Employment aspect

■ Number of employees	1	2	3	1	2	3	J34 68	[]	J50 84	[]
■ Wages/salaries rate	1	2	3	1	2	3	J35 69	[]	J51 85	[]
■ Overtime bonus, welfare	1	2	3	1	2	3	J36 70	[]	J52 86	[]

Q. 21	Problems or difficulties in business operation in 1998 (encircle only one choice)		
	1. Production aspect		J53 87
	No, 1	If 'yes' fill in ↓↓	
	Yes, 2		
		
		
	2. Marketing aspect		J54 88
	No, 1	If 'yes' fill in ↓↓	
	Yes, 2		
		
		
	3. Financing aspect		J55 89
	No, 1	If 'yes' fill in ↓↓	
	Yes, 2		
		
		
	4. Employment aspect		J56 90
	No, 1	If 'yes' fill in ↓↓	
	Yes, 2		
		
		

Q. 22	In your opinion, what government programs can improve your business situation? (encircle more than 1 choice)		
	<input type="checkbox"/> Foreign investment support..... 1		J57 91
	<input type="checkbox"/> Increase liquidity..... 2 by (specify method).....		J58 92
	<input type="checkbox"/> Local market expansion..... 3		J59 93
	<input type="checkbox"/> Foreign market expansion..... 4		J60 94
	<input type="checkbox"/> Increase the efficiency of anti-dumping measures..... 5		J61 95
	<input type="checkbox"/> Support advertisement on Thai brand name 6		J62 96
	<input type="checkbox"/> Simplification and reduction of customs procedures..... 7 by (specify).....		J63 97
	<input type="checkbox"/> Reduce the complexity of the shipping system..... 8		J64 98
	<input type="checkbox"/> Increase efficiency in custom system..... 9		J65 99
	<input type="checkbox"/> Urgent rebate on value added tax (VAT)..... 10		J66 100
	<input type="checkbox"/> Reduce cost of production..... 11		J67 101
	<input type="checkbox"/> Development of basic Infra - structure, as follows; 12 <input type="checkbox"/> Electricity <input type="checkbox"/> Local telephone <input type="checkbox"/> International telephone <input type="checkbox"/> Water supply <input type="checkbox"/> Other (specify).....		J68 102
	<input type="checkbox"/> Reduce corruption 13		J69 103
	<input type="checkbox"/> Other (specify) 14		J70 104

